



Tracing Services

key2intelligence



TRACING SERVICES

Key2 Intelligence Limited offers a specialist tracing service as an integral part of the comprehensive support it provides for its clients. Whether within the context of litigation or as part of an internal investigation Key2 has the experience and resources to locate:

- misappropriated assets (i.e. those assets that have been stolen from you)
- dissipated assets (i.e. where the target is attempting to make himself judgment-proof)

Key2 uses systematic and innovative search procedures based upon information within the public domain. We have had outstanding success in locating debtors and absconders within the United Kingdom and overseas.

To confirm the results of our investigations all of our research is cross-referenced. Our databases contain the entire edited version of the 2003 UK electoral roll. Approximately 20% of the UK population have opted out this year but our data is enhanced with millions of additional records from other sources, listing the names and addresses of UK residents over

the age of 18. The data is updated quarterly and contains approximately 45 million adults in England, Scotland, Northern Ireland and Wales at over 27 million addresses.

Key2 is instructed to trace individuals by a wide range of clients including major institutions in financial services and corporate banking together with specialist agencies and the legal profession. Many clients have specific requirements and widely differing volumes of instructions. In each case, these differences are recognised by the tracing team and covered by individual arrangements reflecting the client's particular needs.

Key2 has an effective and inexpensive tracing agency that is able to locate the address of almost everyone currently registered as living in the UK, assuming you know their current surname.

Tracing People

Each year, tens of thousands of individuals abscond from their private residences in the UK leaving unpaid creditors and no forwarding information.



People location is our business and our dedicated team of highly trained investigators have over countless years collections experience in the field. Professional debtors think they know the tracing system but we are always one step ahead.

We do not provide possible forwarding addresses and only report our findings once we are completely satisfied that the subject's current residence has been confirmed.

By accessing a huge variety of databases, and using a number of sophisticated techniques, we are confident that if an individual can be traced they will be traced. We will provide you with the person's actual address and not just a list of possible matches, tracing debtors and those who consider themselves "hard to find".

Tracing Businesses

You may be after a business that has done a "moonlight flit". Using advanced investigation techniques Key2 can establish whether the company has ceased to exist or whether the proprietors have set up elsewhere.

Sole Traders

According to DTI statistics, 9,094 UK firms went bankrupt in the first three months of 2003. Thousands more ceased to trade but did not officially enter into insolvency.

At Key2, we specialise in locating absconding proprietors to their current private residence. This often shows the owner to be still leading a comfortable lifestyle, enabling the client to fully recover any outstanding indebtedness due to their unlimited liability legal status.

Our experienced team of in-house investigators successfully locate over 90% of sole trader cases and can, if you wish, provide additional information to assess the viability of legal action.

Partnerships

If you need to track down partnerships that have moved without letting you know, we can place the skills of one of our business tracing specialists at your disposal.

Key2 excel in locating absconding partners to their current private residence. This often shows them to be currently deriving a good



income from other sources, enabling the client to fully recover outstanding commitments, as they are jointly and severally liable for all their business debts.

Over 90% of partnership trace assignments are brought to a positive conclusion and additional details can be attained to assist in the recovery process, such as pre-litigation wealth assessment reports.

Only confirmed current addresses are provided, unlike many of our competitors who simply provide forwarding data attained from various sources at the time of business failure. These can often prove to be historical or completely bogus.

Companies

In the third quarter of 2003, 3,398 UK companies become insolvent according to figures released by DTI and the major accounting practice of PricewaterhouseCoopers. Many thousands simply relocate without advising creditors.

Key2 can trace new trading addresses for active companies and provide insolvency details for those that have failed.

We can also assist in locating absconding directors to their current private residence. This may lead to recovery in the event that personal guarantees are held.

Alternatively, as is often the case, the directors have been trading fraudulent or simply in breach of the Insolvency Act 1986 leaving themselves liable personally for the losses of the company.

What We Need From You

Individuals

We would stipulate that you provide a christian name, surname and middle initial where possible to enable us to perform an accurate search. Unless a city or postal town is specified a search will be performed on the entire UK population.

Businesses

Again, please give us as much information as you have, but in any event the full name of the business entity and the names of the directors/proprietors.



Fee Structures

We at Key2 appreciate each case is unique, an experienced researcher will evaluate the last known information and provide a tailor-made no obligation quote.

Criteria taken into consideration includes:

- Quality and extent of last known information
- Date of last contact with target
- Case history (i.e. extent of internal enquiries and by other tracing agents)

We offer a two-tiered fee structure:

- A fixed price – negotiated as to volume of instructions (Quote option A)
- A 50% non-refundable deposit to cover our research costs and a final payment upon successful completion only (Quote option B)

Cases are assessed on a sliding scale of complexity ranging from Grade 1 to 5, as detailed in table 1.0

Table 1.0 - Case Grading

Quote Option B (£+vat) (non-refundable deposit & final payment if successful)				
1	2	3	4	5
25 & 25	50 & 50	75 & 75	100 & 100	200 & 200

For further information, contact us at:

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